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[Browse by Date](#)[Browse by Product](#)[Archive](#)[Home](#)**Primavera Delivers P3e™ Next Generation of Flagship Primavera Project Planner for Enterprise-wide Project Management**[P3e™ Product Page](#)

Philadelphia, Pa., USA, June 29, 1999 -- Primavera Systems, Inc., the leading developer of integrated, scalable, project management software solutions, today announced the availability of Primavera Project Planner® for the Enterprise (P3e™) and two complementary products, Primavera Portfolio Analyst™ and Primavera Progress Reporter™. Together, the products offer enterprise-wide project management scalability, rich Web-based communication options and enhanced cross-program analysis.

The three products are an integral and integrated addition to Primavera's Concentric Project Management line of software products, which also includes the company's Primavera Project Planner (P3® 2.0), SureTrak Project Manager® and Expedition® Contract Control software. Primavera's Concentric Project Management products address the specific project management requirements of project-driven industries such as construction, engineering, telecommunications, utilities and petrochemical processing, representing approximately \$650 billion annually in U.S. construction project spending and \$21 billion annually in U.S. research and development spending.

"Because P3e is built to run with Oracle and SQL Server databases, we can help companies manage all of their projects and programs in the face of severe resource constraints and time pressures," stated Joel M. Koppelman, president of Primavera. "Scalable, enterprise-wide project management makes it possible to gain competitive advantage and handle geographically dispersed teams."

P3e is Primavera's next-generation, multi-project planning, scheduling and control software, which provides comprehensive resource and cost management, performance measurement and what-if analysis. With P3e, project managers can ensure timely project completion within promised deadlines and defined scope, and program managers can weigh the impacts of new work and changes in priority on overall strategic business objectives. Project check-out/check-in ability allows project managers to disconnect from the enterprise database for remote and mobile use of project information.

Primavera Portfolio Analyst provides executives and analysts with customized project portfolios made up of any combination of projects and programs for analysis and comparison. Portfolio Analyst enriches project portfolios with a full offering of resource, cost and schedule tables, charts and graphs, all with dynamic drill-down capabilities from summary levels to project details.

Primavera Progress Reporter is the team members' Web-based view into their assignments across all projects. Progress Reporter lets team members update

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their work in real time with revised completion estimates and expected finish dates, enter timesheet hours against specific project work and provide additional feedback to project managers about assignment status.

Further highlights of P3e include the following:

Hierarchical project management: P3e enables all of a company's projects to be planned, analyzed and controlled within a single framework, or project hierarchy. P3e's use of work breakdown, organizational, cost account and resource breakdown structures ensures that project scope and deliverables are clearly accounted for during preliminary planning, and provides a framework for more detailed planning, budgeting and performance measurement.

Rich project database: Project managers can enrich the project database with linked specifications or documents, a detailed breakdown of steps and notes by task, as well as date constraints, budgets and resource assignments.

Risk and issues management: P3e proactively notifies project managers when any part of their project exceeds key thresholds, or variances, and logs the resulting issues in the project, while sending e-mail to the individuals responsible for resolving the issues. In addition, P3e enables project managers to identify and quantify project risks, assess the magnitude of their timing and impact and develop contingency plans for mitigating the risks.

Project Website: P3e publishes project information – such as activity and resource assignment details and related document links, steps and notes, project issues, risks and reports – to a comprehensive, fully interactive project Website.

Businesses can implement the new products for centralized control of their projects, or add them to existing installations of other Primavera products. Customers can take advantage of the enterprise scalability and analysis capabilities in P3e by consolidating remotely managed project information from P3 2.0 and SureTrak to the enterprise project database. This new enterprise-wide solution will be further complemented by forthcoming enhanced versions of P3 2.0 and SureTrak for department- and team-level project control. P3e is a 32-bit application, built on a high performance, scalable client/server architecture, using either an Oracle or Microsoft SQL Server relational database. The client system requires Windows 95/98/NT and 32 MB RAM. The server requires Windows NT or Unix with 64 to 128 MB RAM.

Pricing for P3e begins at \$4,000 per user, with a minimum 3-user license. P3e is currently available through Primavera's worldwide network of VARs or directly from Primavera.

For more information, interested parties can contact Primavera Sales by calling (800) 423-0245 or (610) 667-8600, or by sending an email to info@primavera.com.

About Primavera Systems

Founded in 1983, Primavera Systems, Inc. is the leading provider of innovative project management software and services to help customers successfully manage their projects and resources. The company serves a broad range of industries, including engineering, construction, utilities, energy, technology, telecommunications, chemical processing, financial services, manufacturing, aerospace and defense. Primavera's product line includes Primavera Project

Planner® (P3®), SureTrak Project Manager®, Webster for Primavera®, RA®, Expedition®, Expedition Express®, Primavera Enterprise Access Kit® (PEAK), DataStore for Primavera® and Monte Carlo for Primavera®. The company is headquartered in Bala Cynwyd, Pennsylvania with offices in Chicago, New Hampshire, San Francisco, Hong Kong and London. More information about Primavera and its products is available via the World Wide Web:
<http://www.primavera.com>.

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Primavera to Strengthen Cost/Schedule Performance Management through Strategic Development Partnership

Combined Offering will Allow Project and Program Managers to Assess Efficiency of Projects in Progress and Forecast Final Costs

Philadelphia, USA, September 15, 1999 -- Primavera Systems, Inc., the leading developer of integrated, scalable, project management software solutions, today announced that it has formalized a strategic development partnership with Integrated Management Concepts (IMC) and C/S Solutions, Inc. (C/SSI) to strengthen cost/schedule performance management for customers in both commercial and government sectors, including the Department of Energy, Federal Aviation Administration, Department of Defense, and other organizations in the aerospace and defense industry.

The combined solution of Primavera Project Planner® for the Enterprise (P3e™), IMC's MicroFusion Millennium and C/SSI's wInsight will enable project and program managers to know at every step in the project whether the progress achieved to date is in line with the baseline plan. As early as the 15 to 20 percent completion point within a project, these managers can determine how efficiently the project is progressing and forecast the final range of costs for the project when it is fully completed. The union of these applications will allow cost/schedule professionals and project managers to review performance trends, generate statistical estimates at completion and adhere to recognized Cost/Schedule Control Systems Criteria (C/SCSC) or earned value standards for their projects.

Independently, Primavera's P3e offers project managers enterprise-wide project cost, schedule and resource planning and fundamental earned value analysis. "wInsight and MicroFusion Millennium are vital extensions to P3e's enterprise-wide project database," stated Joel M. Koppelman, president of Primavera. "While P3e delivers the essential project planning and control functions, many of our customers have a need for a historic, auditable, cost/schedule control system that meets federal regulations."

IMC's MicroFusion Millennium functions as an engine that joins the fundamental planning and scheduling of P3e with wInsight's earned value analysis capabilities. It provides complex period-based rate applications, the collection of actual costs and comprehensive earned value for both commercial and government reporting. Mark Tillema, president of Integrated Management Concepts, commented, "MicroFusion Millennium offers a powerful enterprise-scale solution for complex budget and earned value management scenarios. The relationship between our companies will provide users with a best-of-breed earned value software solution."

C/SSI's wInsight provides sophisticated performance measurement, reporting and analysis, and allows performance information to be shared with disbursed

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project teams over the Web. "C/S Solutions focuses on analyzing and presenting performance data so cost/schedule professionals and project managers can make timely business decisions," stated Gary W. Troop, president C/S Solutions, Inc. "Tight integration among wInsight, P3e and MicroFusion Millennium will give customers a powerful enterprise-level solution for measuring project performance."

Added Bruce Hennig, manager of program controls at Parsons, "Parsons Infrastructure & Technology Group Inc. currently uses and has integrated P3 2.0, wInsight, and MicroFusion Millennium into our earned value management system. We have been pleased with the results of this integration and look forward to the enhancements and benefits offered by Primavera Project Planner for the Enterprise, coupled with wInsight and Millennium."

For more information on the combined solution, interested parties can call John Garay, alliance manager at Primavera Systems, at (610) 949-6922, or e-mail jgaray@primavera.com

About Integrated Management Concepts

Integrated Management Concepts is the publisher and distributor of MicroFusion Millennium for Windows 95/98/NT, a three-tier client/server application. IMC was established in 1991 by a group experienced in project management, Cost/Schedule control and systems development. The company's focus has been to use the experience of its core team to provide project managers with the tools they need to make sound business decisions. IMC offers a solutions-based approach in the integration of earned value information. The company provides expert talent in the training and support of MicroFusion Millennium and the integration of the application into the user's environment. IMC is located in Newbury Park, Ca..
<http://www.intgconcepts.com>

About C/S Solutions, Inc.

C/S Solutions, Inc. was founded in 1993, and is the leading producer of integrated analytical tools for earned value, schedule and risk management. C/SSI tools engage Integrated Product Development team members and/or Control Account Managers in proactive cost, schedule and risk management of complex programs. The tool set includes Microsoft Windows 95/98/NT-based desktop versions, as well as Web-based components to share data via an intranet or the Internet. Customers who use C/SSI products include the U.S. Department of Defense, the U.S. Department of Energy, NASA, ARPA, Federal Aviation Administration, the Australian Department of Defense, and industry users world-wide including Boeing, Lockheed Martin, Raytheon, AlliedSignal, TRW, Hughes, Parsons, British Aerospace, Northrop Grumman and many others. More information about C/S Solutions and its products is available via the World Wide Web: <http://www.cs-solutions.com>.

About Primavera Systems

Founded in 1983, Primavera Systems, Inc. is the leading provider of innovative project management software and services to help customers successfully manage their projects and resources. The company serves a broad range of industries, including engineering, construction, utilities, energy, technology, telecommunications, chemical processing, financial services, manufacturing, aerospace and defense. Primavera's product line includes TeamPlay™, Primavera Project Planner® (P3®), Primavera Project Planner for the

Enterprise (P3e™), SureTrak Project Manager®, Webster for Primavera®, RA™, Expedition, Expedition Express, Primavera Enterprise Access Kit™ (PEAK), DataStore for Primavera™ and Monte Carlo for Primavera™. The company is headquartered in Bala Cynwyd, Pennsylvania with offices in Chicago, New Hampshire, New York, San Francisco, Hong Kong and London. More information about Primavera and its products is available via the World Wide Web: <http://www.primavera.com>.

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Primavera Systems Delivers Expedition Express

Web-based Project Management Tool Improves Project Collaboration

BALA CYNWYD, Pa, USA, February 23, 1999 -- Primavera Systems, Inc., the leading developer of integrated, scalable, project management software solutions, today announced the availability of Expedition Express™, a Web-enabled application that delivers secure real-time access to project administration and contract data.

An extension to Primavera's leading Expedition contract control software, Expedition Express improves project collaboration and provides project administration efficiencies throughout the lifecycle of construction projects. Expedition Express offers the entire project team instant access to project information, as well as the ability to easily respond to open Requests for Information (RFIs) and outstanding meeting items, prepare daily reports, and enter submittal status. Each member of the project team can ensure that they are not interfering with the forward progress of the project due to slow responses or delayed approvals.

"As construction project owners dictate shorter delivery times and tighter budget constraints, the need for ongoing project collaboration is expanding," explained Nicole Styer, Expedition product manager at Primavera Systems, Inc. "With Expedition Express the entire project team, from remote project managers and subcontractors, to architects and construction project owners, can access the most current project information from anywhere, at any time. By exploiting the Web for project collaboration, Expedition Express shortens approval cycles and moves the project closer to successful completion."

Expedition Express provides secure, Web-based access to project and contract information stored in the Expedition database. Through a Web browser, Expedition Express users get a personalized to-do list of items requiring immediate attention, such as open RFIs, correspondence and daily progress reports — ensuring timely responses from even the most remote members of the project team.

Key capabilities of Expedition Express include:

- Project managers, subcontractors, and superintendents can quickly and easily prepare daily reports and RFIs, review bulletins and notices, enter submittal status, and update completed punch list items.
- Subcontractors can view the latest drawing revisions to ensure they are working with the most current information.
- Through a personalized action list, members of the project team are notified of open RFIs, meeting notes, and correspondence that need immediate attention.
- Project owners can continuously monitor and summarize the status of

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products is available via the World Wide Web: <http://www.primavera.com>.

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Primavera Systems Delivers Traditional Chinese Version of SureTrak Project Manager

Demand for Project Management Continues to Grow in Asia Pacific

BALA CYNWYD, Pa, USA, February 24, 1999 -Primavera Systems, Inc., the leading developer of integrated, scalable, project management software solutions, today announced a Traditional Chinese character set version of its popular SureTrak Project Manager® 2.0, winner of a 1998 Win100 Award from CMP's Windows Magazine in the category of Project Management.

The primary markets for SureTrak Traditional Chinese are Hong Kong and Taiwan, a region where Primavera products have grown 600% since 1990. The release of SureTrak Traditional Chinese supports the growing demand for project management outside of the United States and joins Primavera's expanding library of international SureTrak versions, including French, German, Hebrew, Italian, Japanese, and Russian.

"The increasing demand for Chinese software is a natural outcome of the expanding project management market in the Asia Pacific region," explained Mike Kibblewhite, director of international sales at Primavera Systems. "And many high profiles projects in Asia Pacific, including the new Hong Kong Airport at Chep Lap Kok, The Petronas Towers in Kuala Lumpur, Three Gorges Dam in China, Taipei Rapid Transit Systems, and Taiwan High Speed Rail Project, are managed by companies with Chinese-speaking project managers using Primavera software. Further, Hong Kong and Taiwan represent nearly \$50 billion per year in new construction projects, a primary market for Primavera's project management software."

Richard Hsiao, president of Prime Technical & Management Services, a Primavera value-added reseller, added, "Project management comprises planning, but more importantly, tracking, analyzing, and controlling projects. Traditional Chinese SureTrak manages all of these components at an affordable price."

According to International Data Corporation, the project management software market is expected to grow from \$87 million in 1997 to \$107 million in 2001 in the Asia Pacific region. Asia Pacific currently represents 11.7% of the worldwide project management software market and is forecasted to be 12.5% of the worldwide project management market in 2001. (IDC Cross-Industry Applications: 1997 Worldwide Markets and Trends - 6/97).

SureTrak makes the benefits of project management accessible to anyone that needs to control priorities, dates, budgets, and resource requirements. Based on extensive usability testing, SureTrak simplifies project management for mainstream use by addressing the ease-of-use needs of novice to experienced project managers, while delivering project planning and control requirements

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for workgroups. Web publishing capabilities deliver easy access to project status over the Internet and an intranet. SureTrak includes Project KickStart™ for quick and easy project initiation, Progress Spotlight™ for immediate highlighting of activities needing to be updated, a PERT view to define relationships between activities, and e-mail capabilities for enhanced communications among team members.

SureTrak requires an Intel or compatible PC, running Microsoft Windows 3.1, Windows 95, or Windows NT. The estimated street price of SureTrak is HK\$3,400 in Hong Kong and NT\$16,000 in Taiwan. It comes with a 90-day full warranty and a money-back guarantee within 60 days of purchase. SureTrak can be purchased directly from Primavera, or from retail dealers, mail-order houses, and Primavera value-added resellers around the world.

For more information on the Traditional Chinese version of SureTrak, interested parties may call Primavera's Hong Kong office at 852-2111-8288, or email hkinfo@primavera.com, or Primavera's Taiwanese value-added reseller, Prime Technical & Management Services, at 886-2-2706-5068 or sales@ptmstw.com.

About Primavera Systems

Founded in 1983, Primavera Systems, Inc. is the leading provider of innovative project management software and services to help customers successfully manage their projects and resources. The company serves a broad range of industries, including engineering, construction, utilities, energy, technology, telecommunications, chemical processing, financial services, manufacturing, aerospace, and defense. Primavera's product line includes Primavera Project Planner® (P3®), SureTrak Project Manager, Webster for Primavera®, RA®, Expedition®, Primavera Enterprise Access Kit® (PEAK), DataStore for Primavera®, and Monte Carlo for Primavera®. The company is headquartered in Bala Cynwyd, Pennsylvania with offices in Chicago, New Hampshire, San Francisco, Hong Kong, and London. More information about Primavera Systems and its products is available via the World Wide Web:

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PRIMAVERA INTRODUCES SURETRAK FOR WINDOWS PROJECT MANAGEMENT SOFTWARE

Extends Leadership in High-End Market to Deliver Mainstream Solution

BALA CYNWYD, Pa., Oct. 31, 1994 -- Primavera Systems, Inc., the leading developer of PC-based project management software, today announced SureTrak Project Manager for WindowsTM, a powerful, yet easy-to-use software product for managing work. Unlike competitive project software that is only suitable for initial planning, SureTrak delivers the control tools people actually use to manage projects, such as organizing weekly task lists by department and person, updating schedules and taking snapshots of project status. SureTrak provides these capabilities in a highly graphical, easy-to-use environment, encouraging managers to use SureTrak on a consistent, weekly basis.

SureTrak was designed specifically to provide control throughout the entire life of a project and offers the most comprehensive set of features available today for small-to-medium sized projects. The product's intuitive approach to organizing and displaying tasks, resources, and progress, alerts users to delays and changes in projects. SureTrak's analytical features help users assess the impact of changes and other unplanned occurrences and evaluate the best options for avoiding and resolving problems.

One of the most useful features of SureTrak is Progress SpotlightTM, which enables users to closely monitor and manage tasks and resource assignments. By automatically highlighting all the tasks that should have been worked on in a specified time period, this feature enables users to focus on critical activities and assess progress to date. Spotlight is key to simplifying progress reporting.

"We developed SureTrak to meet the project management needs of users who have reached the limits of low-end project planning packages," said Joel Koppelman, president of Primavera Systems, Inc. "SureTrak provides these users with effective project management tools -- moving beyond simplistic bar-chart graphics. It is graphical and easy-to-use, but most important: SureTrak is the product they will actually use week after week because of the insight and control it provides."

Target Market

SureTrak was designed for managers of small-to-medium-sized projects who have been using a low-end bar-charting package. Those managers need help in managing tasks, assignments, and tracking performance, and SureTrak makes it easy for them to use the software for accurate reporting and analysis.

Flexibility

Because users take a variety of approaches to project management, SureTrak was designed to be highly flexible and offer greater options for project organization than competing products. The SureTrak user can combine an outliner approach, work breakdown structures, and powerful activity coding to select, sort, subtotal and summarize data.

SureTrak also takes full advantage of Windows to present, compare and contrast alternative schedules and resource allocations, and display resource and cost information and other metrics including earned value. Users can cross-cut or drill-down through project information to develop alternative approaches and compare solutions. SureTrak scheduling can be fine-tuned by the user for handling automatic resource leveling with priorities, staff-size changes over time, and individual and team calendar interaction.

Reporting Capabilities

SureTrak's unmatched reporting and graphics capabilities allow project managers to easily prepare presentations and detailed reports. Standard output includes: classic schedule reports; daily, weekly and monthly to-do lists; resource requirements and budget analysis; cash-flow and staff-loading reports; turnaround reports for recording progress; cost and schedule variance reports; and earned value analyses. The user can fully customize the reports and can work at any zoom level. SureTrak also supports automatic page breaking for easy report distribution.

Application Integration

SureTrak incorporates electronic messaging capabilities via cc:Mail and Microsoft Mail to enable communications and updating among project team members across local- and wide-area networks. The product is also Open Data Base Connectivity (ODBC) compliant, which ensures seamless integration of project data so that users can directly access project data in Windows applications including Microsoft Access and Excel and Borland's ReportSmith.

Help Functions

Primavera's on-screen help provides easy access to comprehensive explanations of project management concepts, as well as specific SureTrak functions.

Concentric Project Management™

For organizations that want enterprise-wide project management, SureTrak integrates seamlessly in a concentric model with Primavera Project Planner (P3), the leading project management software for large-scale, multi-user applications. Together, SureTrak and P3 provide a scaleable solution in which they share data in the same database.

Hardware Requirements, Pricing and Distribution

SureTrak requires a Windows-capable 386 PC with 8MB of RAM. SureTrak supports the following server-based and peer-to-peer network systems: Novell Netware Lite 1.1, Novell Personal Netware 1.0/1.1, Novell Btrieve NLM. 10c or greater, Novell Netware 3.11 or greater, Artisoft LANtastic 5.0 or greater, Microsoft Windows for

Workgroups 3.11, Banyan Vines 5.0 or greater, IBM Lanserver 3.0, Microsoft LANManager 2.1 or greater, DEC Pathworks 4.10 or greater,

and Microsoft NT Advanced Server.

SureTrak is available at an introductory price of \$299 through retail dealers and mail order houses. The product's list price is \$695. SureTrak will be available

November 14, 1994.

Company Background

Primavera Systems, Inc. is the only company to provide a full spectrum of integrated project management solutions. The company provides a complete range of software for planning, organizing, controlling and coordinating projects. Users in a variety of industries, including aerospace, information systems, manufacturing, product design and development, engineering and construction, telecommunications, utilities, and materials processing, use Primavera products to track, evaluate, control and manage their projects.

Primavera's full line of project management software includes SureTrak Project Manager for Windows, Primavera Project Planner, Finest Hour, Monte Carlo, Expedition, Parade and Executive Summary Presentation. Primavera was ranked 42nd in *Soft*Letter's* 1994 listing of the 100 largest PC-based software companies.

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Primavera Systems Inc.: SureTrak Project Manager

Craig Stinson

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Both a standalone project management program and a departmental front end to Primavera Project Planner (P3), SureTrak Project Manager 2.0 (\$400 street) is an attractive option for large organizations that already use P3. In addition, SureTrak's Webster add-on is an innovative tool for managing projects on an intranet. But on its own, SureTrak falls short of the better programs we reviewed in terms of features and usability.

The new Project KickStart Wizard helps novices set up projects with a series of detailed questions about tasks and resources. Unfortunately, after a good start, SureTrak slows you down. We found the program difficult to use, and we often had trouble locating specific features. Furthermore, the program maintains Windows 3.x conventions that will frustrate users accustomed to working in Windows 95.

SureTrak can handle projects with as many as 10,000 tasks, and the number of subprojects you can consolidate is limited only by available RAM. The program lets you track revenue and costs associated with resources, as well as assign up to six limits to a resource's availability. You can easily model a situation where, say, four technicians are available during a project's first four months and only two for the last three weeks. But SureTrak does not model overtime costs without a workaround, nor does it offer custom field calculations.

The well-designed PERT view includes a Trace Logic window that lets you isolate a particular task and its dependencies. Activity codes, such as responsibility and phase, can serve as project organizational tools and generate attractive "banding" heads in tabular views. But outlining is not as intuitive as it ought to be.

SureTrak can handle multiple critical paths, and it lets you specify that some float be incorporated into the definition of what is critical. Thus you can have activities that are almost critical stand out among critical tasks in Gantt charts. Unfortunately, PERT calculations for probabilities and duration deviations are not available, and SureTrak is limited to one baseline.

SureTrak includes SBL (SoftBridge Basic Language), a structured version of the programming language BASIC. The program

SureTrak's Web Publishing Wizard lets you build intricate HTML-based reports.

In the PERT view, SureTrak's Trace Logic isolates particular tasks and their dependencies.

Power	
Setup	Excellent
Tracking and modification	Good
Resource management	Fair
Multiple projects	Excellent
Reporting	Good
Workgroup capabilities	Good
Customization and integration	Fair
Ease	
Setup	Good
Tracking and modification	Good
Resource management	Fair
Multiple projects	Good
Reporting	Good
Workgroup capabilities	Excellent
Customization and integration	Good

SureTrak Project Manager 2.0. Street price: \$400. Primavera Systems Inc., Bala

programming language BASIC. The program supports OLE Automation but does not support macro recording.

SureTrak's e-mail and Web publishing capabilities are first-rate. The program supports both MAPI and VIM mail protocols, and an included post-office applet lets you communicate with workers who don't have their own copies of SureTrak. Unlike Microsoft Project 98, SureTrak does not let you automatically update project plans via the Internet. For that, you'll need an add-on, Webster 2.0 (\$1,500 street for six users), which lets team members report the hours they worked on tasks through a Web browser. Finally, SureTrak offers an outstanding Web Publishing Wizard that lets you post multiple project reports to structured Web pages, making it simple to set up a single set of links to all relevant data.

As lieutenant to P3, SureTrak serves its role well. But as a standalone product, SureTrak is outclassed by the current competition.

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Project Management

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Primavera Systems Inc.: SureTrak Project Manager

Craig Stinson

PC Labs Reviews

Project Management

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Both a standalone project management program and a departmental front end to Primavera Project Planner (P3), SureTrak Project Manager 2.0 (\$400 street) is an attractive option for large organizations that already use P3. In addition, SureTrak's Webster add-on is an innovative tool for managing projects on an intranet. But on its own, SureTrak falls short of the better programs we reviewed in terms of features and usability.

The new Project KickStart Wizard helps novices set up projects with a series of detailed questions about tasks and resources. Unfortunately, after a good start, SureTrak slows you down. We found the program difficult to use, and we often had trouble locating specific features. Furthermore, the program maintains Windows 3.x conventions that will frustrate users accustomed to working in Windows 95.

SureTrak can handle projects with as many as 10,000 tasks, and the number of subprojects you can consolidate is limited only by available RAM. The program lets you track revenue and costs associated with resources, as well as assign up to six limits to a resource's availability. You can easily model a situation where, say, four technicians are available during a project's first four months and only two for the last three weeks. But SureTrak does not model overtime costs without a workaround, nor does it offer custom field calculations.

The well-designed PERT view includes a Trace Logic window that lets you isolate a particular task and its dependencies. Activity codes, such as responsibility and phase, can serve as project organizational tools and generate attractive "banding" heads in tabular views. But outlining is not as intuitive as it ought to be.

SureTrak can handle multiple critical paths, and it lets you specify that some float be incorporated into the definition of what is critical. Thus you can have activities that are almost critical stand out among critical tasks in Gantt charts. Unfortunately, PERT calculations for probabilities and duration deviations are not available, and SureTrak is limited to one baseline.

SureTrak includes SBL (SoftBridge Basic Language), a structured version of the programming language BASIC. The program

SureTrak's Web Publishing Wizard lets you build intricate HTML-based reports.

In the PERT view, SureTrak's Trace Logic isolates particular tasks and their dependencies.

Power	
Setup	Excellent
Tracking and modification	Good
Resource management	Fair
Multiple projects	Excellent
Reporting	Good
Workgroup capabilities	Good
Customization and integration	Fair
Ease	
Setup	Good
Tracking and modification	Good
Resource management	Fair
Multiple projects	Good
Reporting	Good
Workgroup capabilities	Excellent
Customization and integration	Good

SureTrak Project Manager 2.0. Street price: \$400. Primavera Systems Inc., Bala

programming language BASIC. The program supports OLE Automation but does not support macro recording.

SureTrak's e-mail and Web publishing capabilities are first-rate. The program supports both MAPI and VIM mail protocols, and an included post-office applet lets you communicate with workers who don't have their own copies of SureTrak. Unlike Microsoft Project 98, SureTrak does not let you automatically update project plans via the Internet. For that, you'll need an add-on, Webster 2.0 (\$1,500 street for six users), which lets team members report the hours they worked on tasks through a Web browser. Finally, SureTrak offers an outstanding Web Publishing Wizard that lets you post multiple project reports to structured Web pages, making it simple to set up a single set of links to all relevant data.

As lieutenant to P3, SureTrak serves its role well. But as a standalone product, SureTrak is outclassed by the current competition.

Systems Inc., Bala
Cynwyd, PA;
800-973-1335,
610-667-8600;
www.primavera.com.

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02158213 Supplier Number: 55585014 (THIS IS THE FULLTEXT)
**Impresse Launches impresse.com Network, a Radically New Way to Automate
Commercial Print Purchasing.**

Business Wire, p0199

August 30, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 740

TEXT:

Seybold Editors name impresse.com "Hot Pick" at
Seybold San Francisco '99

SAN FRANCISCO--(BUSINESS WIRE)--Aug. 30, 1999--

Impresse Corporation today launched impresse.com(TM), the first business-to-business e-commerce print network targeting the printing, publishing and graphic arts communities. The impresse.com network is a comprehensive end-to-end Internet service tailored for print buyers, in corporations and creative services firms, who want to cost-effectively automate and manage the procurement workflow for commercially printed items, from project creation through fulfillment and delivery. Launched today at Seybold San Francisco '99, impresse.com was selected as a "Hot Pick" by the Seybold editors.

"Print customers told us they were looking for a modernized win-win Internet-based solution that would cut down on repetitive administrative chores and snafus and speed up communications between themselves and their printers," said Nimish Mehta, president and CEO of Impresse(tm). "We believe impresse.com is a robust business-to-business e-commerce solution that streamlines workflows, improves service and shortens turnaround times with fewer errors, resulting in incredible cost savings and increased creative productivity."

"Our customers are demanding Internet-based e-commerce solutions from their print partners," said Don DeHart, president and owner of DeHART's Printing Services Corp. "Impresse understands the complete print supply chain and allows us to engage with customers in a win-win manner using state-of-the-art Internet services that efficiently streamline our communications."

In 1998, the print industry in the U.S. had estimated revenues of over \$275 billion (source: CAP Ventures). Yet, many of the transactions between corporate buyers and commercial printers are still done in labor and time-intensive processes by meetings, phone and fax.

"Printing services are needed by practically every business in America and Global 2000 companies spend close to three percent of annual revenues on printing. While printing is a mature industry in many respects, leading companies in the industry are taking advantage of Internet-based technologies to improve efficiency and expand their product offerings," said Ray Roper, president and CEO of Printing Industries of America (PIA). "Impresse's solution offers a comprehensive enterprise print production system which is worthy of consideration by any graphic arts company seeking Internet-based solutions."

Features for Buyers and Printers

-- New Project Specification - easy project specification, development, update and change orders from project creation through completion, all via an intuitive web-based interface for both buyers and printers.

-- Reprint Ordering - efficient reordering from a catalog of previously printed kits, accessible by end-users or print buyers, utilizing impresse.com's digital production library technology for print ready versioning.

-- Quote Request - quick and accurate request submission to multiple vendors for ballpark and formal quotes and the ability to subsequently return quotes, finalize orders and securely transfer content files.

-- Quote Comparison and Negotiation - streamlined comparison and negotiation of specs and quotes, enabling more efficient print parameter recommendation and selection, and reduced errors.

-- Production Tracking - simplified status tracking of all current and previous projects, with notification for issues that need attention or approval, and confirmation on shipment and delivery of all orders.

-- Project Management - historical record and audit of all requests, transactions, changes and approvals for projects processed through the service, via a comprehensive data store.

-- Buyer and Vendor Management - simplified administration of multiple authorized buyers and approved/preferred vendors, enhancing the communication between print buyers and their vendors.

-- Report Compilation and Generation - easy generation of management reports about projects, orders and print buying trends.

-- Extensive Security - state-of-the-art privacy and encryption technologies ensure that access and information is secure.

Users can securely access impresse.com network using Internet Explorer or Netscape Navigator on any Windows or Macintosh computer. Impresse products and services are being demonstrated at Seybold at the Impresse booth (Number 201). Impresse was recently named one of the industry's top 100 hot private companies by UPSIDE magazine (June 1999).

About Impresse

Impresse Corporation is the leading provider of business-to-business e-commerce solutions that revolutionize the way corporations buy, produce and fulfill commercially printed materials. Impresse's Internet B2B e-commerce commercial print network and Intranet suite of enhanced software services leverage the latest open Internet standards to effectively automate workflows and transactions between corporate buyers and commercial printers. The Company, headquartered in Sunnyvale, California, is venture funded by Kleiner Perkins Caufield & Byers, Benchmark Capital, The Java Fund and Atlas Venture. For more information, contact Impresse at 408/530-2000 or at www.impresse.com.

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PUBLISHER NAME: Business Wire

COMPANY NAMES: *Impresse Corp.

PRODUCT NAMES: *7372000 (Computer Software)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 7372 (Prepackaged software)

NAICS CODES: 51121 (Software Publishers)

18/9/1 (Item 1 from file: 16)
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06649546 Supplier Number: 55801298 (THIS IS THE FULLTEXT)
Primavera and PurchasePro.com to Create E-Commerce Marketplace for
Construction Industry; PrimeContract.com to Bring Together Construction
Companies, Project Owners and Suppliers for Buying and Selling of
Construction Materials, Business Supplies and Services.

Business Wire, p0203

Sept 21, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1067

TEXT:

PHILADELPHIA--(BUSINESS WIRE)--Sept. 21, 1999--

Primavera Systems, Inc., the leading developer of integrated, scalable, project management software solutions, today announced that it has formed a strategic partnership with PurchasePro.com (NASDAQ:PPRO), a leading provider of online business-to-business procurement solutions, to create PrimeContract.com(TM), an e-commerce marketplace for construction companies, subcontractors, project owners and suppliers.

Subscribers to the site (www.primecontract.com) will be able to take advantage of the Internet to expedite their purchasing of construction materials, business supplies and services; streamline their sourcing of subcontractors required for project work; and efficiently review competitive bids and award project contracts.

The PrimeContract.com network will be powered by AEC Connect, PurchasePro.com's powerful Web-based search, bid, purchase/contract and payment technology.

AEC Connect will gather required planning and scheduling information from Primavera Project Planner(R) for the Enterprise (P3e(TM)), and exchange purchasing and procurement data, such as order, on-site delivery and material inspection dates, with Primavera's Expedition(R) for end-to-end project administration and contract management.

"The construction industry is ripe for e-commerce," commented Joel M. Koppelman, president of Primavera. "PrimeContract.com extends project management into the heart of purchasing and procurement of construction materials, components and services. In executing their well-crafted plans and schedules, contractors will be able to buyout the job more economically and make sure that everything arrives on-site in time. Additionally, contractors will have the ability to source globally, evaluate and propose alternatives and substitutes that meet performance specifications, lower their transaction costs, and eventually obtain lower prices by buying collectively. All of this means better, cheaper, and faster results for facility owners and operators."

Primavera's installed base of more than 250,000 users gives PurchasePro access to the largest engineering and construction firms in the world. Bringing together the disciplines of project management and construction purchasing is a natural combination, as 72% of construction project managers perform construction-related purchasing.(1)

Forrester Research projects that U.S. business trade on the Internet will explode from \$43 billion in 1998 to \$1.3 trillion in 2003.(2) With the total construction market in the U.S. reaching \$652 billion in 1998(3), according to Engineering News Record, "we believe that construction-related e-commerce will mirror overall e-commerce trends," continued Koppelman.

PrimeContract.com will extend the efficiencies of electronic commerce to construction-project-related purchasing by connecting buyers and sellers of construction products and services nationwide. It will reduce the time and costs associated with procurement by finding the right suppliers, enabling online competitive bidding and improving the record-keeping associated with the purchasing process.

Buyers will be able to quickly and easily compare product offerings from different manufacturers, as well as solicit pricing and availability, putting buyers in a position to make the best purchasing decisions for their projects.

Construction managers, general contractors and project owners will also turn to PrimeContract.com to improve their subcontract bidding

process. Construction companies can easily submit bid documents and specifications to solicit competitive bids for subcontracted work.

They can route RFQs/RFPs to approved contractors, or search for matching contractors according to attributes such as CSI (Construction Specifications Institute) classification, geographic location, specialty, minority status, licensing and bonding. Eligible contractors and suppliers are notified of pending project bids and may then respond electronically.

Their responses are automatically organized into bid summary spreadsheets for review and award.

Buyers can anticipate an immediate ROI from reduced costs associated with the processing of purchase orders, more competitive prices and overall supply-chain efficiencies. Sellers will find new opportunities to increase sales by expanding their customer base and effectively communicating their product line and pricing.

Construction companies and suppliers can subscribe to PrimeContract.com, enabling them to participate as both buyer and seller. For more information on PrimeContract.com, please call John Statts, Expedition business development director, at 610/949-6763, or email jstatts@primavera.com.

About Expedition

The Expedition product line offers complete project administration and contract management tools that address the demands of multiuser, multiproject, and multisite environments. Through its design review and submittal functionality, Expedition helps ensure all materials necessary for a project are designed, specified, ordered and delivered on time to avoid delays.

Expedition helps manage all changes -- from differing site conditions to plan modifications -- that occur from the inception of a project, ensuring that all change documents are recorded, costed and tracked through to resolution.

Expedition Express(TM) delivers secure, Web-based access to this project information to ensure timely response to RFIs, submittals, and meeting minutes business items, empowering the entire project team to work together in real time to finish projects sooner.

About PurchasePro.com

PurchasePro.com, Inc. is a leading provider of Internet business-to-business electronic commerce services. Their e-commerce solution is comprised of public and private e-marketplaces where business can buy and sell a wide range of products and services in an efficient, competitive and cost-effective manner.

Customers include large organizations such as Building One, Caesars Palace, Carnival Cruise Lines, Cincinnati Bell, Circus Circus Enterprises, Greater Phoenix Chamber of Commerce, MGM Grand, Mission Industries, Nevada Power Company, and Park Place Entertainment.

In addition, Purchase Pro is developing private e-marketplaces for several organizations, including the American Association of Franchisees and Dealers. The Company provides extensive support and training programs.

For more information, call toll free at 888/830-4600 or in Las Vegas at 702/316-7000. You can also access PurchasePro.com, Inc. at its Web site, www.purchasepro.com.

About Primavera Systems

Founded in 1983, Primavera Systems, Inc. is the leading provider of innovative project management software and services to help customers successfully manage their projects and resources.

The company serves a broad range of industries, including engineering, construction, utilities, energy, technology, telecommunications, chemical processing, financial services, manufacturing, aerospace and defense.

Primavera's product line includes Primavera Project Planner(R) (P3(R)), Expedition(R), TeamPlay(TM) and SureTrak Project Manager(R) (SureTrak (R)). The company is headquartered in Bala Cynwyd, Pennsylvania with offices in Chicago, New Hampshire, New York, San Francisco, Hong Kong and London.

More information about Primavera and its products is available via the World Wide Web at <http://www.primavera.com>.

(1) Construction Financial Management Association (2) Forrester Research, Inc.; December 17, 1998 (3) Engineering News Record

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PUBLISHER NAME: Business Wire

COMPANY NAMES: *Primavera Systems Inc.

PRODUCT NAMES: *7372600 (Computer Network & Communications Software)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 7372 (Prepackaged software)

NAICS CODES: 51121 (Software Publishers)

SPECIAL FEATURES: COMPANY